

Office of Purchasing and Supply Service

Louis Wilson, Sr., Facilities Administration Building (FAB) 13300 Old Marlboro Pike, Room 20 Upper Marlboro, MD 20772 Phone: 301-952-6560 Fax: 301-952-6605

NOTICE OF CONTRACT AWARD

AMENDMENT NO. 3

July 22, 2021

Cloverland Farms Dairy 2701 Loch Raven Rd Baltimore, MD 21218

Tel: 410.235.4477

Email: vcarr@cloverlanddairy.com; JLawrence@cloverlanddairy.com

Buyer: Diane Forde Telephone: 301.952.6560 Fax: 301.952.6605

Email: Diane.Forde@pgcps.org

SUBJECT: IFB 030-18 Dairy Products

- 1. This amendment (the "Amendment") is made by The Board of Education of Prince George's County and Cloverland Farms Dairy (the "Agreement") dated December 12, 2019.
- 2. The Agreement is amended to reflect the option to renew the current contract for one year and to reflect new pricing under the contract renewal term through July 31, 2022.
- 3. The terms and conditions set forth in the contract remain the same.

Except as set forth in this Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with its terms set in the original agreement.

See Contract Pricing from Page 3

ACCEPTED BY:							
FOR THE FIRM:	FOR THE BOARD OF EDUCATION:						
	Jul 27, 2021						
SIGNATURE DATE	SIGNATURE DATE						
JAMES A. CELLA	Keith Stewart						
NAME /	NAME:						
VP/GM TITLE	Director, Purchasing & Supply Services TITLE						
Cloverland Farais Dairy	FOR THE BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY LIPPER MARI ROPO, MARY AND 20772 008						

	•					PRICE INCREASE (SY: 20-21)		PRICE INCREASE (SY: 21-22)			DELTAS			
Item#	Description	Pack Size (Units/ Cs)	ESTIMA* USAG		Pack Size (Units/Case)	Total Cost Per Case	Cost Per Unit	Extended Total Cost	Total Cost Per Case	Cost Per Unit	Extended Total Cost	Price Difference	% Change	Total Price Difference
a	b	С	d		g	h	(h/a)	j (h x d)						
Group	A: MILK					15000		7.0	a company of the second	4. 4. A.	i est a por por a cardia.	11 - 11 E	Ac.	1000
A-1	MILK, CHOCOLATE, Non Fat, 1/2 Pint Cartons . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	1,600	cs	50	\$ 11.50	\$ 0.23	\$ 18,400.00	\$ 12.50	\$ 0.25	\$ 20,000.00	\$ 0.02	8%	\$ 1,600.00
A-2	MILK, CHOCOLATE, Non Fat, 1/2 Pint Plastic Bottle. Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	175,000	cs	50	\$ 13.50	\$ 0.27	\$ 2,362,500.00	\$ 14.50	\$ 0.29	\$ 2,537,500.00	\$ 0.03	7%	\$ 175,000.00
A-3	MILK, LACTOSE FREE, 1/2 Pint, Plastic Bottles	50/CS	500	cs	12	\$ 6.48	\$ 0.54	\$ 3,240.00	\$ 6.72	\$ 0.56	\$ 3,360.00	\$ 0.03	4%	\$ 120.00
A-4	MILK, STRAWBERRY, Non Fat, 1/2 Pint Carton. Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	1,200	cs	50	\$ 12.00	\$ 0.24	\$ 14,400.00	\$ 13.00	\$ 0.26	\$ 15,600.00	\$ 0.03	8%	\$ 1,200.00
A-5	MILK, STRAWBERRY, Non Fal, 1/2 Pint Plastic Bottle. Grade A, Homogenized, Pasleurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	56,000	cs	50	\$ 13.50	\$ 0.27	\$ 756,000.00	\$ 15.00	\$ 0.30	\$ 840,000.00	\$ 0.02	10%	\$ 84,000.00
A-6	MILK, WHITE, 1% Low FAT, 1/2 Pint Carton. Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Milk	50/CS	500	cs	50	\$ 11.00	\$ 0.22	\$ 5,500.00	\$ 12.00	\$ 0.24	\$ 6,000.00	\$ 0.03	8%	\$ 500.00
	shall not be fortified with additional milk solids. MILK, WHITE, 1% Low FAT, 1/2 Pint Plastic Bottle Grade A,			Н										
A-7	Homogenized, Pasteurized, and Fortified with Vitamin A and D. Milk shall not be fortified with additional milk solids.	50/CS	80,000	cs	50	\$ 13.00	\$ 0.26	\$ 1,040,000.00	\$ 14.00	\$ 0.28	\$ 1,120,000.00	\$ 0.03	7%	\$ 80,000.00
A-8	MILK, WHITE, 1% Low-fat, GALLON. Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	1 GALLON	10	EΑ	4	\$ 10.60	\$ 2.65	\$ 106.00	\$ 10.60	\$ 2.65	\$ 106.00	\$ -	0%	\$
A-9	MILK, WHITE, Non FAT, 1/2 Pint Carton. Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	50/CS	25	cs	50	\$ 10.50	\$ 0.21	\$ 262.50	\$ 11.50	\$ 0.23	\$ 287.50	\$ 0.03	9%	\$ 25.00
A-10	MILK, WHITE, Non FAT, 1/2 Pint Plastic Bottle: Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	50/C'S	25,000	cs	50	\$ 12.50	\$ 0.25	\$ 312,500.00	\$ 13.50	\$ 0.27	\$ 337,500.00	\$ 0.03	7%	\$ 25,000.00
	B: JUICE JUICE, 4 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged		<u> </u>							1,2				
B-1	cartons. JUICE, 4 oz., GRAPE, 100% fruit juice, pasteurized, pre-packaged	75/CS	62,000	CS	75	\$ 13.50	\$ 0.18	\$ 837,000.00			\$ 930,000 00	\$ 0.02	10%	\$ 93,000.00
B-2	cartons. JUICE, 4 oz., ORANGE, 100% fruit juice, pasteurized, pre-	70/CS	20,000	cs	70	\$ 15.40	\$ 0.22	\$ 308,000.00			\$ 336,000.00		8%	\$ 28,000.00
B-3	packaged cartons. JUICE, 6 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged	75/CS	64,000	cs	75	\$ 15.00	\$ 0.20	\$ 960,000.00	\$ 16.50	\$ 0.22	\$ 1,056,000.00	\$ 0.02	9%	\$ 96,000.00
B-4	cartons.	50/CS	450	CS		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
B-5	JUICE, 6 oz., ORANGE, 100% fruit juice, pasteurized, pre- packaged cartons.	50/CS	450	cs	50	\$ 12.00	\$ 0.24	\$ 5,400.00	\$ 13.00	\$ 0.26	\$ 5,850.00	\$ 0.02	8%	\$ 450.00
B-6	JUICE, 4 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged, in plastic cup with no leak foil lid.	70/CS	62,000	cs		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
8-7	JUICE, 4 oz., GRAPE, 100% fruit juice, pasteurized, pre-packaged, in plastic cup with no leak foil lid.	70/CS	20,000	cs		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
B-8	JUICE, 4 oz., ORANGE, 100% fruit juice, pasteurized, pre- packaged in plastic cup with no leak foil lid.	70/CS	64,000	cs		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
_	C: YOGURT	7 - 42 - 4	- 11,71				11,000	- 11 I I I I I I I I I I I I I I I I I I	3450.005			1.0		
C-1	YOGURT, 4 oz., FLAVORED, made with cultured pasteurized Grade A low fall or non fall milk; contains no more than 15 grams of sugar per 4 oz. senning. Individual portion must meet 1 meat/meat alternate for NSLP. Must have Stawberry and Strawberry Banana flavor, at minimum. No artificial color, flavors or high fructose corn	48/CS	17,000	cs	48	\$ 14.88	\$ 0.31	\$ 252,960.00	\$ 14.88	\$ 0.31	\$ 252,960.00	\$ -	0%	\$ -
	syrup. Gluten free. List all Flavors Available:						Hospa	is injust	1.000	in die		(ji) je je j	fully dist	100
	YOGURT, 5 Lb., PLAIN, LOW FAT, made with cultured pasteurized Grade A low fat or non fat milk.	2/5 LBS	200	EA	4	\$ 24.40	\$ 6.10	\$ 4,880.00	\$ 24.40	\$ 6.10	\$ 4,880.00	\$.	0%	\$.
	YOGURT, 5 Lb., VANILLA, LOW FAT, made with cultured pasteurized Grade A low fat or non fat milk. No high fructose com syrup. Gluten free.	5 LBS	1,000	EΑ	4	\$ 26.00	\$ 6.50	\$ 26,000.00	\$ 26.00	\$ 6.50	\$ 26,000.00	\$ -	0%	\$ -
C4	YOGURT, 8 oz., FLAVORED, made with cultured pasteurized Grade A low fat or non fat milk. Individual portion must meet 2 meat/meat alternate for NSLP. No artificial color, flavor, or high fructuse corn syrup. Must have Stawberry and Strawberry Banana flavor, at minimum. Gluten free.	12/CS	20	cs		NO BID	NO BID	₩O BID	NO BID	NO BID	NO BID	NO BID	#VALUE!	#VALUE!
	List all Flavors Available: D: OTHER						10000000000 高級後海路		- 17 - 3 d					
_	BUTTERMILK, Grade A, Homogenized, Pasteurized, 1 Quart	1 QUART	600	EA	16	\$ 17.12	\$ 1.07	\$ 10,272.00	\$ 17.44	\$ 1.09	\$ 10,464.00	\$ 0.02	2%	\$ 192.00
	COTTAGE CHEESE, Grade A, Small Curd, 2% Low Fat, 5 Lb Bulk	5 LBS	5	EA	4	\$ 29.00				\$ 7.25	\$ 145.00	\$	0%	\$ -
D-3	CREAM CHEESE, 1 oz. Individually Packaged	100/1 oz.	240	cs		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	#VALUE!
D-4	EGGS, Fresh, Large, Grade A	1 DOZEN	20	ΕA	15	\$ 24.00	\$ 1.60	\$ 480.00	\$ 24.00	\$ 1.60	\$ 480.00	\$ -	0%	\$ -
D-5	SOUR CREAM, 1 oz. Individually Packaged	100/1 oz <i>J</i> CS	2,500	cs		NO BID	NO BID	NO BID	NO BID	, NO BID	NO BID	NO BID	NO BID	#VALUE!
D-6	SOUR CREAM, 5 Lbs, Bulk, Grade A	5 LBS	80	EΑ	4	\$ 30.00	\$ 7.50	\$ 2,400.00	\$ 30.00	\$ 7.50	\$ 2,400.00	\$ -	0%	\$ -
	Extended Total Cost							\$ 6,920,445.50			\$ 7,505,532.50	\$ -		\$ 585,087.00